

Northern Gas Pipeline

Business Briefings & Open Office

Mount Isa
23 March

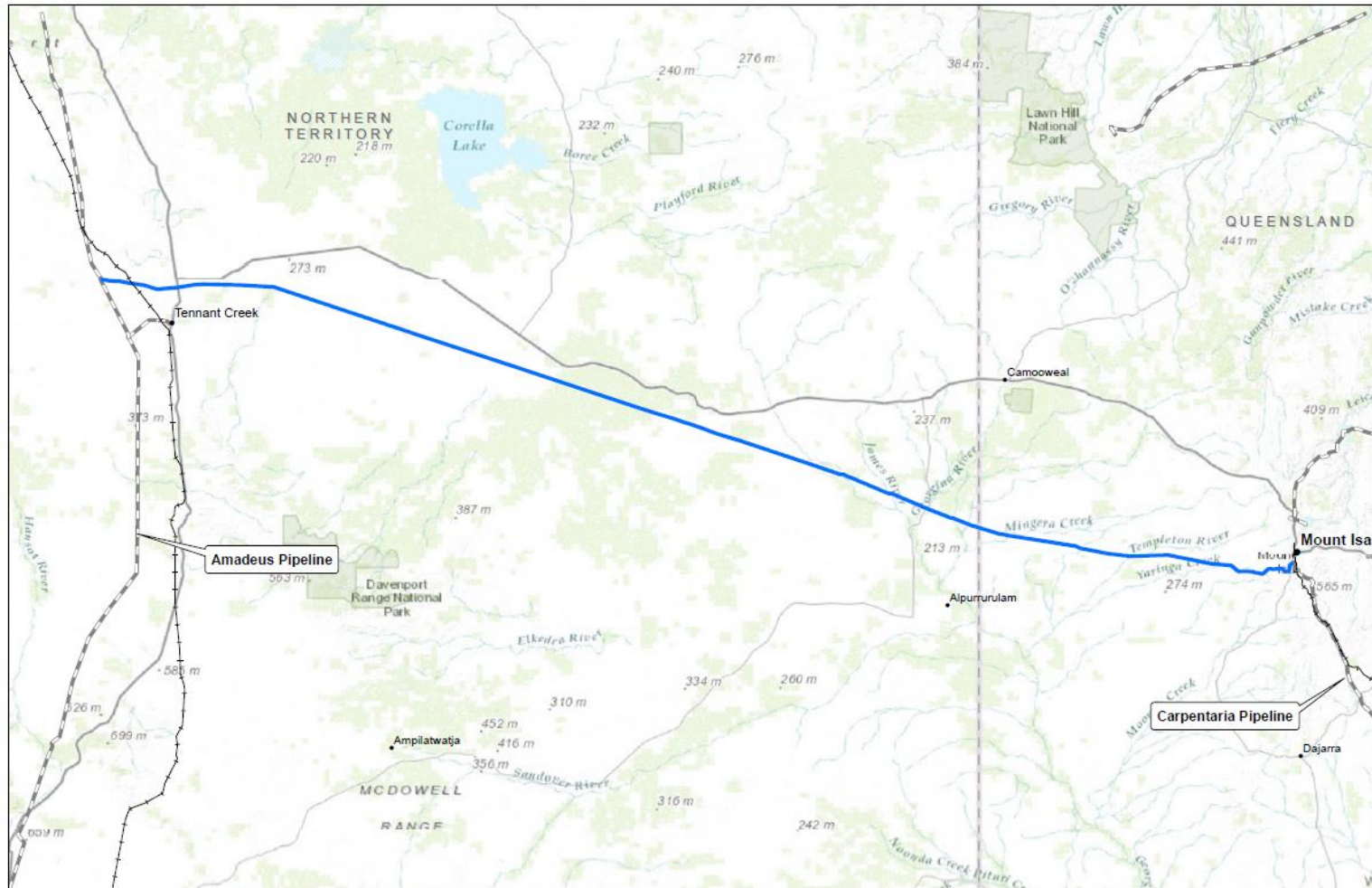
Agenda

- **Opening Remarks** - Commerce NW
- **NGP Project Update** - Jemena
- **Industry Capability Network**
- **Major Project Support** – Qld Department of State Development
- **Industry Skills Fund** – Cth. Department of Education & Training
- **H&S Compliance and Support** – Queensland Health & Safety
- **Closing Remarks** – Jemena

Open Office until 4pm.

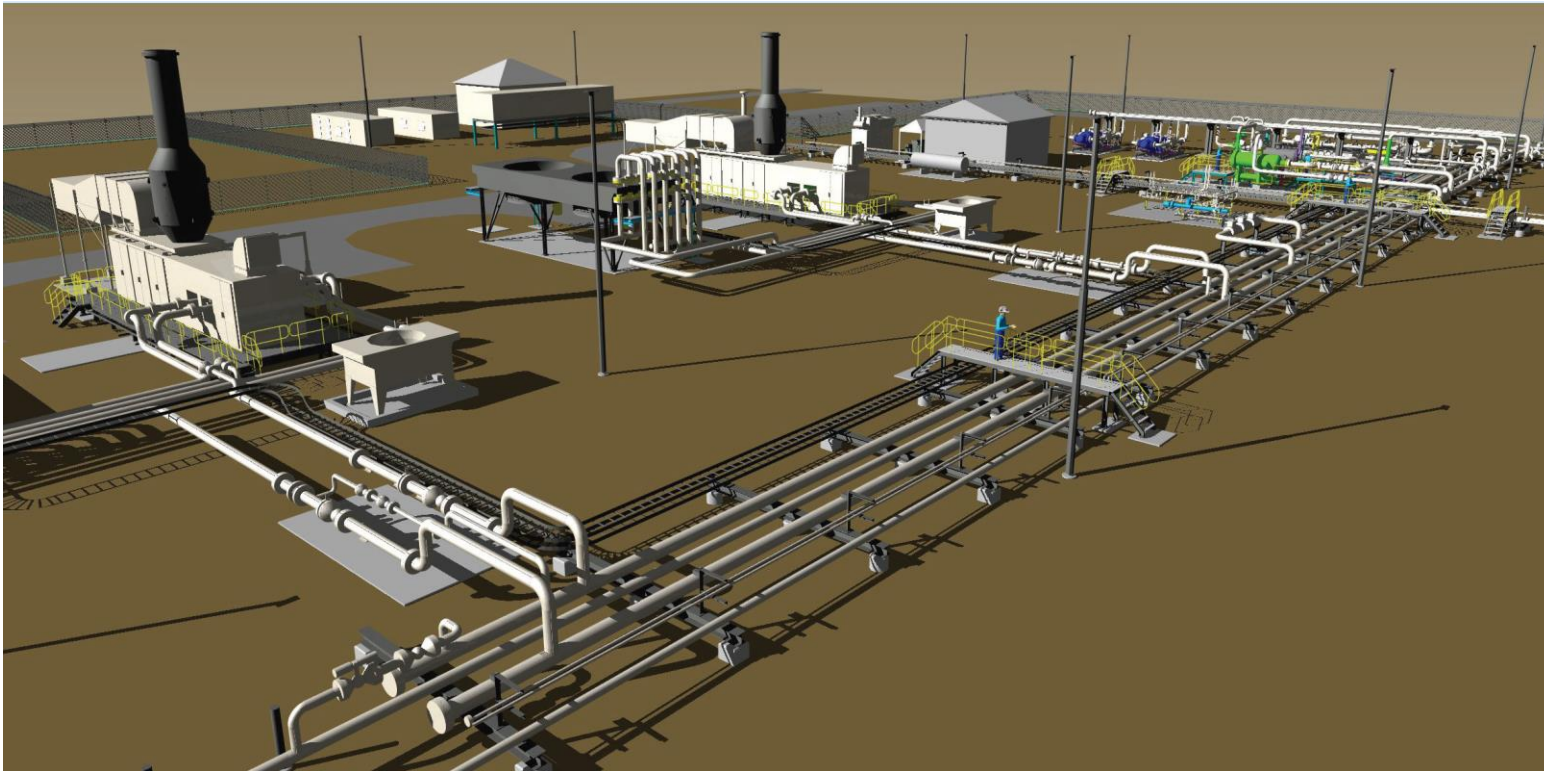
The Northern Gas Pipeline

- **NEGI Pipeline** 622 km, AS2885 gas transmission pipeline.



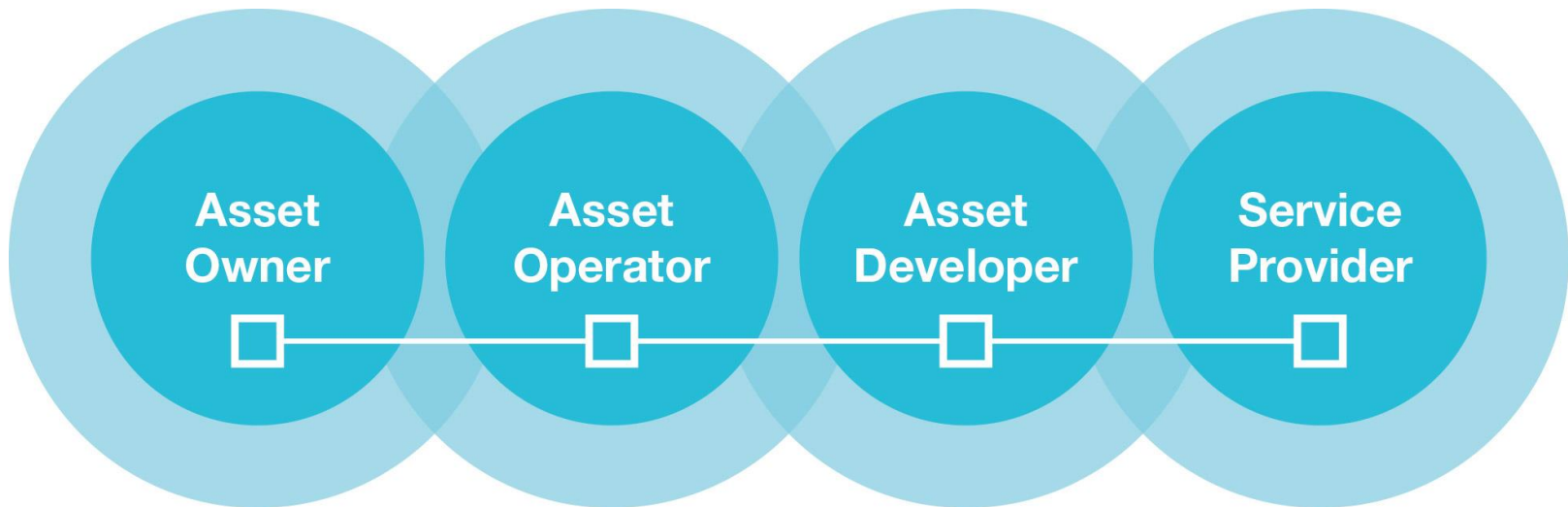
NGP Facilities

- **Phillip Creek Compressor Station** 2 Taurus 60 Compressor Station Site with inlet metering and potential nitrogen separation skid (TBC). Located at Tennant Creek end.
- **Midline** Main Line Valves, CP Stations and Scraper Station.
- **Mt Isa Compressor Station** 2 Taurus 60 Compressor Station Site with offtake meter station.



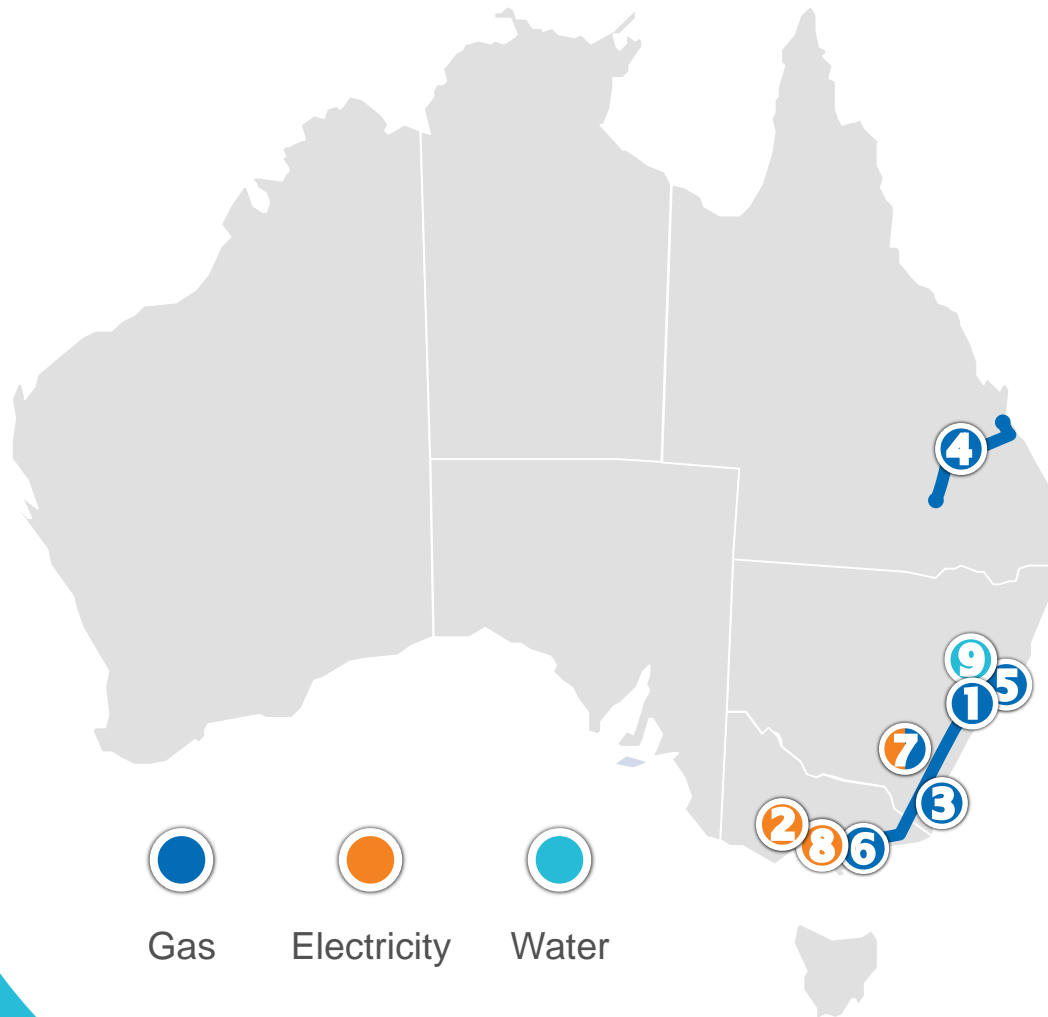
Who is Jemena?

One of Australia's **leading, experienced & innovative** energy infrastructure companies



\$8.5B of Australian infrastructure assets

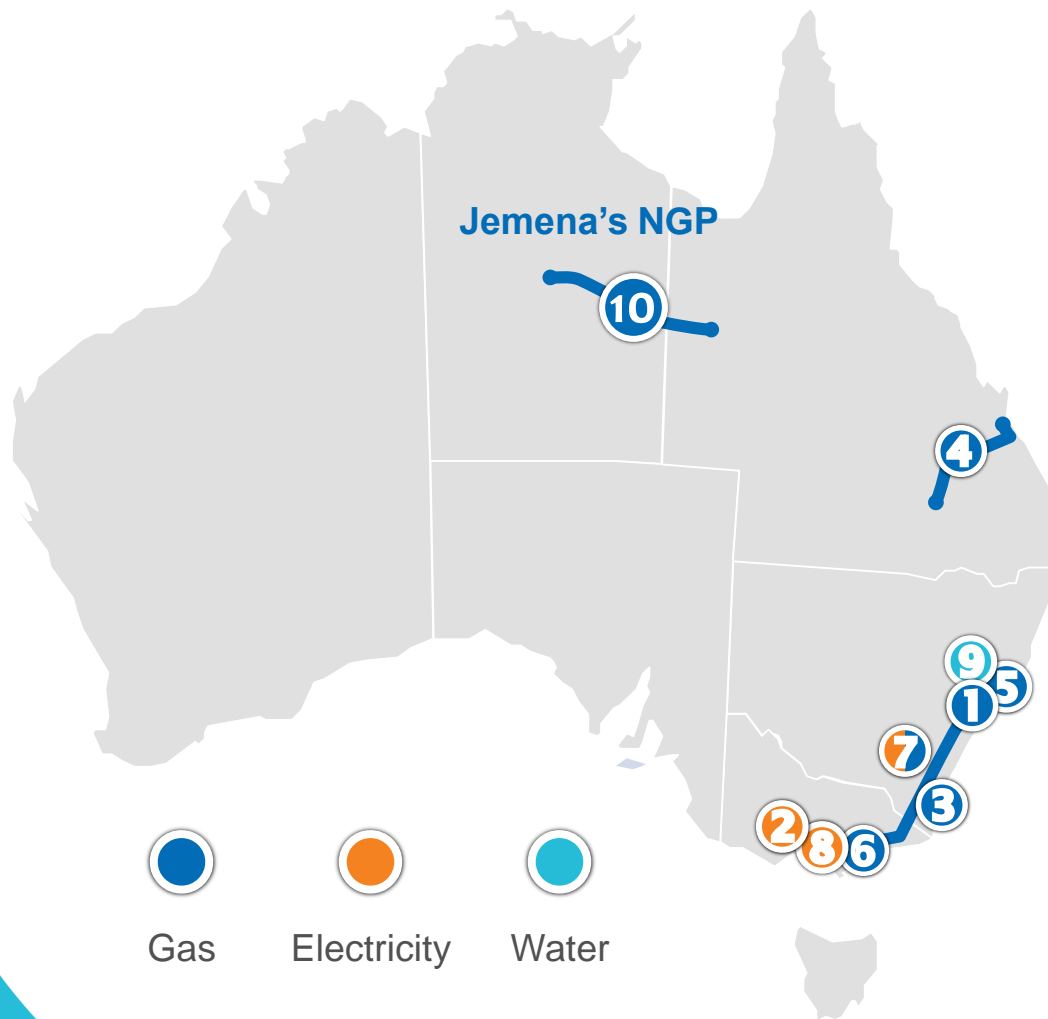
Who is Jemena?



- ① Jemena Gas Network
- ② Jemena Electricity Network
- ③ Eastern Gas Pipeline
- ④ Queensland Gas Pipeline
- ⑤ Colongra Gas Transmission and Storage Pipeline
- ⑥ VicHub
- ⑦ ActewAGL Distribution Partnership (50%)
- ⑧ United Energy Distribution (34%)
- ⑨ Rosehill Recycled Water

Supporting the needs of Australians every day...

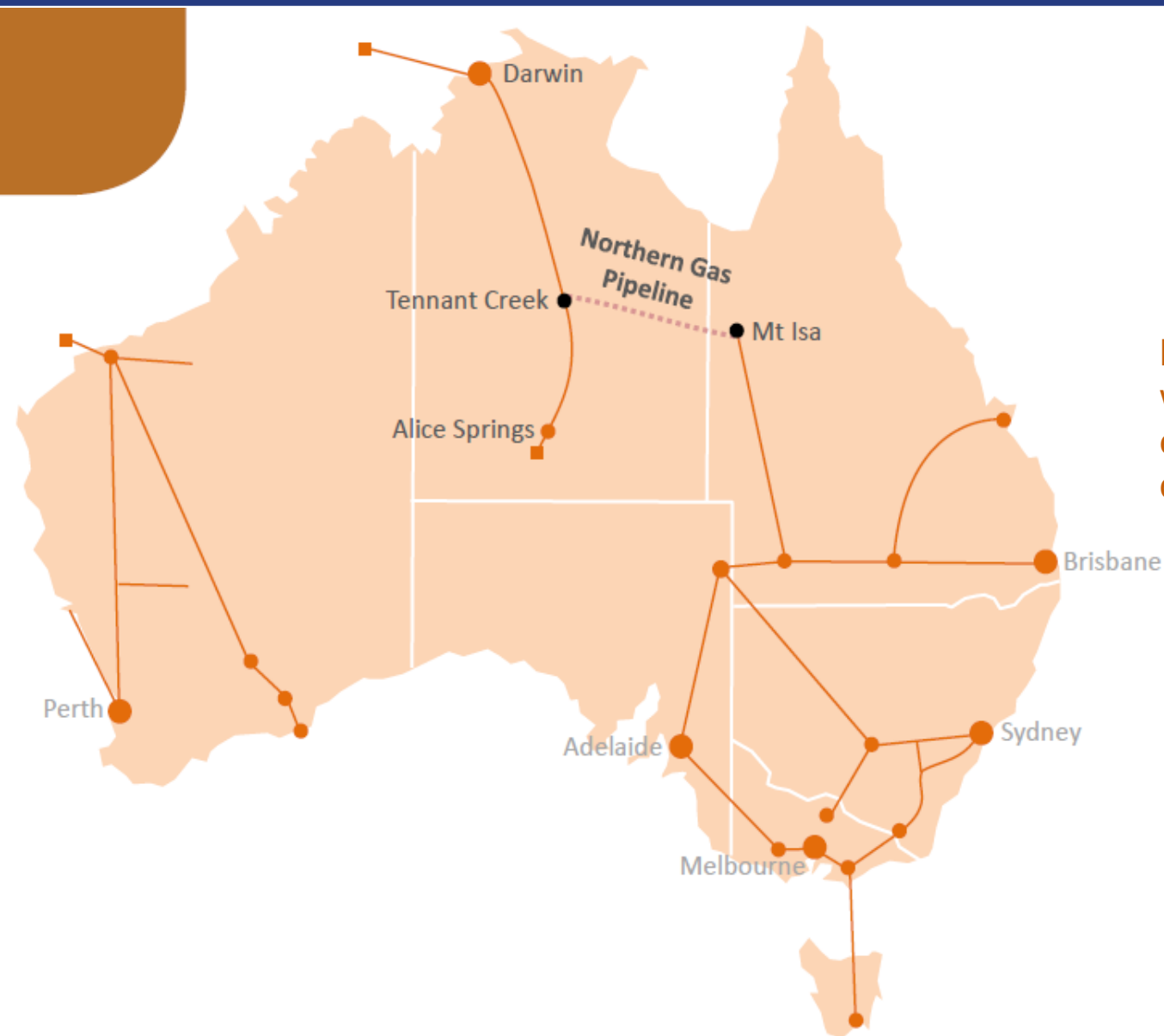
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- ⑩ NEGI North East Gas Interconnector

Supporting the needs of Australians every day...

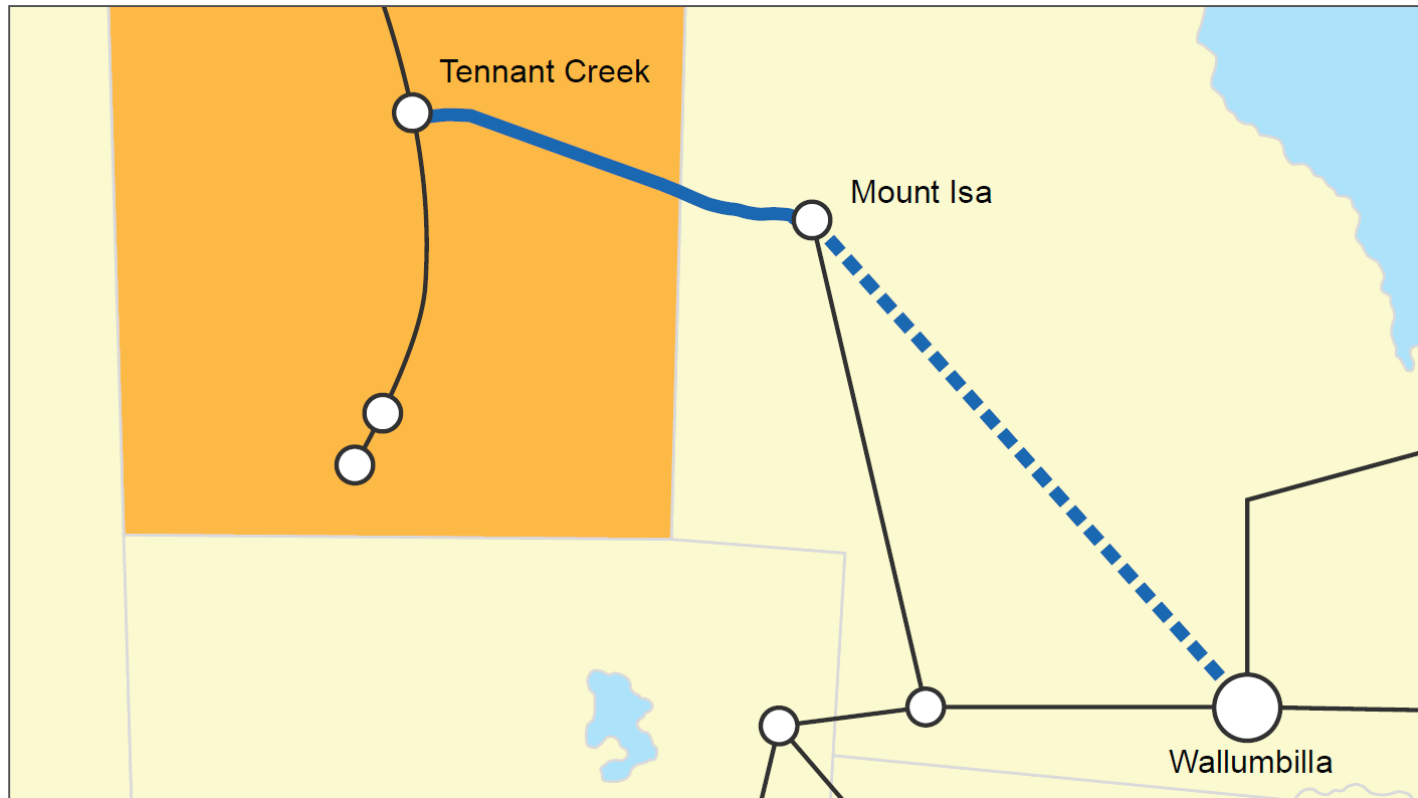
Connecting the NT to the east coast



Northern Australian gas will be transported to eastern Australian gas customers.

Jemena's Vision

Linking Mt Isa to Wallumbilla



✓ Improve reliability of the gas transmission network

✓ Increase competition

✓ Reduce reliance on Moomba

✓ Supporting growth of the NT gas sector.

Jemena's Project Team

1. **Jemena's Project Experience** with a proven track record of delivering projects under budget & on schedule
2. **Jemena's O&M practices** have driven high service availability and reliability
3. **McConnell Dowell Constructor** – the most experienced for the job
4. **EcOz Environmental** – Territory based experience
5. **Circle Advisory Industry participation and indigenous engagement** - with significant, long term northern Australian experience
6. **Maloney Field Services Land access & valuation** – a strong market reputation with over 40 years experience



Jemena's Project Team

- 7. **KBR Facility Designer** – proven, experienced compressor station and gas facility designer
- 8. **GPA Engineering Pipeline Designer** – proven, experienced AS2885 pipeline designer
- 9. **MRC Global Coated Linepipe Supplier** – recent Australian experience of similar pipe supply

KBR

GPA
ENGINEERING

MRC Global™

Target Project Timeline

Project Delivery Phases	2015		2016				2017				2018				2019+	
	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	2019+	
NT Govt Tender Process		NT Govt Project Award														
Consultation			Community & Business Consultation													
Approvals			Approvals													
Design			Design													
Long Lead Procurement			Long Lead Procurement													
Short Lead Procurement							Short Lead Procurement									
Offsite Fabrication							Offsite Fabrication									
Pipeline Construction							Construction									
Compressor Construction							Construction									
Commissioning											Commissioning					
Operations & Maintenance											Operations & Maintenance					

Our approach to the NGP Project

1. Leverage

off existing strong customer relationships to contract full utilisation of the NGP

2. Optimise

route and design to achieve lowest construction capital cost and ongoing O&M cost

3. Minimise

construction risks through route refinement & good works planning

4. Maximise

NT and Qld participation, particularly indigenous and from the Barkly and Mt Isa regions



Our Objectives for NGP



Competition

Bring a competing pipeline owner & operator to the Territory market



Innovation

Challenge norms to reduce risks and cost



Development

Further develop the Territory as a key energy provider



Stimulation

Stimulate economic growth in the Territory and western Queensland



Local Content

Maximise local participation

Project and Operations Opportunities

- **Procurement Opportunities** – Local fabrication, supply of equipment and other materials where services available.
- **Construction Support** – Contract works for Jemena and McConnell Dowell and direct labour hire into the construction team.
- **O&M Support Contracts**

Project Supplier Opportunities

- Camp Accommodation/ Catering
- NDT
- Survey
- Hydrotesting Compressor Station
- Pipe Haulage From Laydown Area To RoW
- Drill & Blast
- NDT
- Field Joint Coating
- Piping Fabrication
- Structural Steel Fabrication
- Electrical and Instrumentation
- Concrete Supply
- Plant and Equipment Hire
- Haulage / Transport Services
- Local Accommodation and Catering
- Waste Management
- Water Bore Drilling
- Security Fencing Supply & Installation
- Bulk Earthworks
- Civil Works
- Thrust Bore / HDD
- Roads – New access tracks, upgrade of existing and road maintenance

INTERESTED IN BECOMING A SUPPLIER OR SUB-CONTRACTOR TO McCONNELL DOWELL?

www.northerngaspipelineconstruction.icn.org.au

supplier.database@mcdgroup.com

Labour Employment Opportunities

- Trades Assistants (20)
- Labourers (70)
- Field Joint Coating (10)
- Mechanical Fitters (5)
- Pipe Fitters (10)
- Various Plant/Crane Operators (60)
- HR Drivers (50)
- Pipe Class Welders (15)

**INTERESTED IN CAREER
OPPORTUNITIES AT
McCONNELL DOWELL?**

<https://apply.mcdgroupcareers.com/pipelinejobs>



Jemena prequalification requirements



Demonstrated experience in similar work scopes



Australian / local good references



Cost competitiveness



Robust HSEQ systems and processes



Ability to negotiate commercial terms and conditions

Register with the ICN, express interest in the NGP Project and refer to the packages on the ICN Gateway portal when posted to see more specific requirements.

www.northerngaspipeline.icn.org.au



Capacity building for local participation

Practical and real initiatives for local involvement

A \$2 million plus investment by Jemena in capacity building initiatives:

Small to
Medium
Enterprise
Business Growth
Program

Regional
Employment Plan

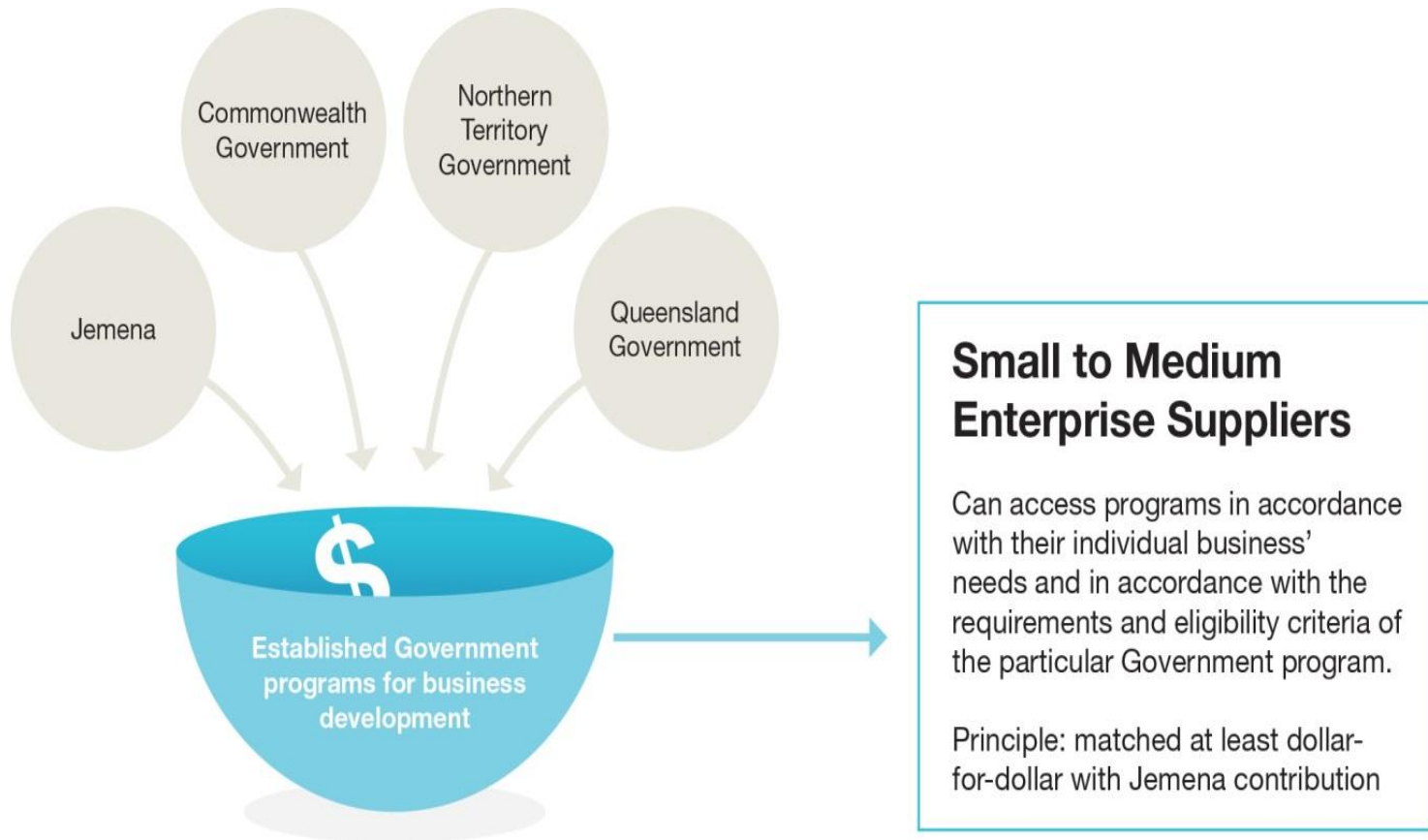
Tennant Creek
Business
Enterprise

Remote
Community
Social Investment
Program

To underpin our local content effort

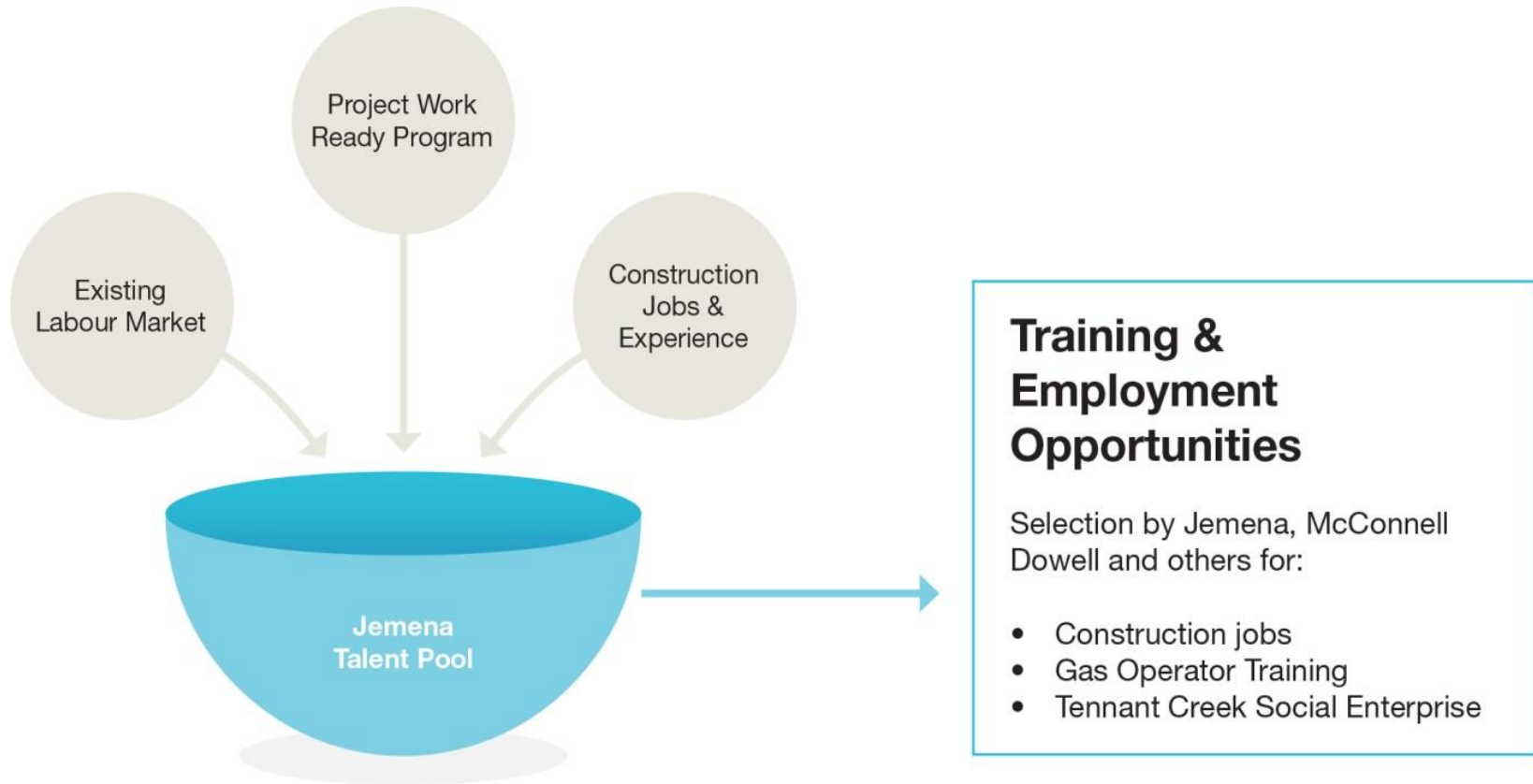
Small to Medium Enterprise Business Growth Program

SME Business Investment Fund

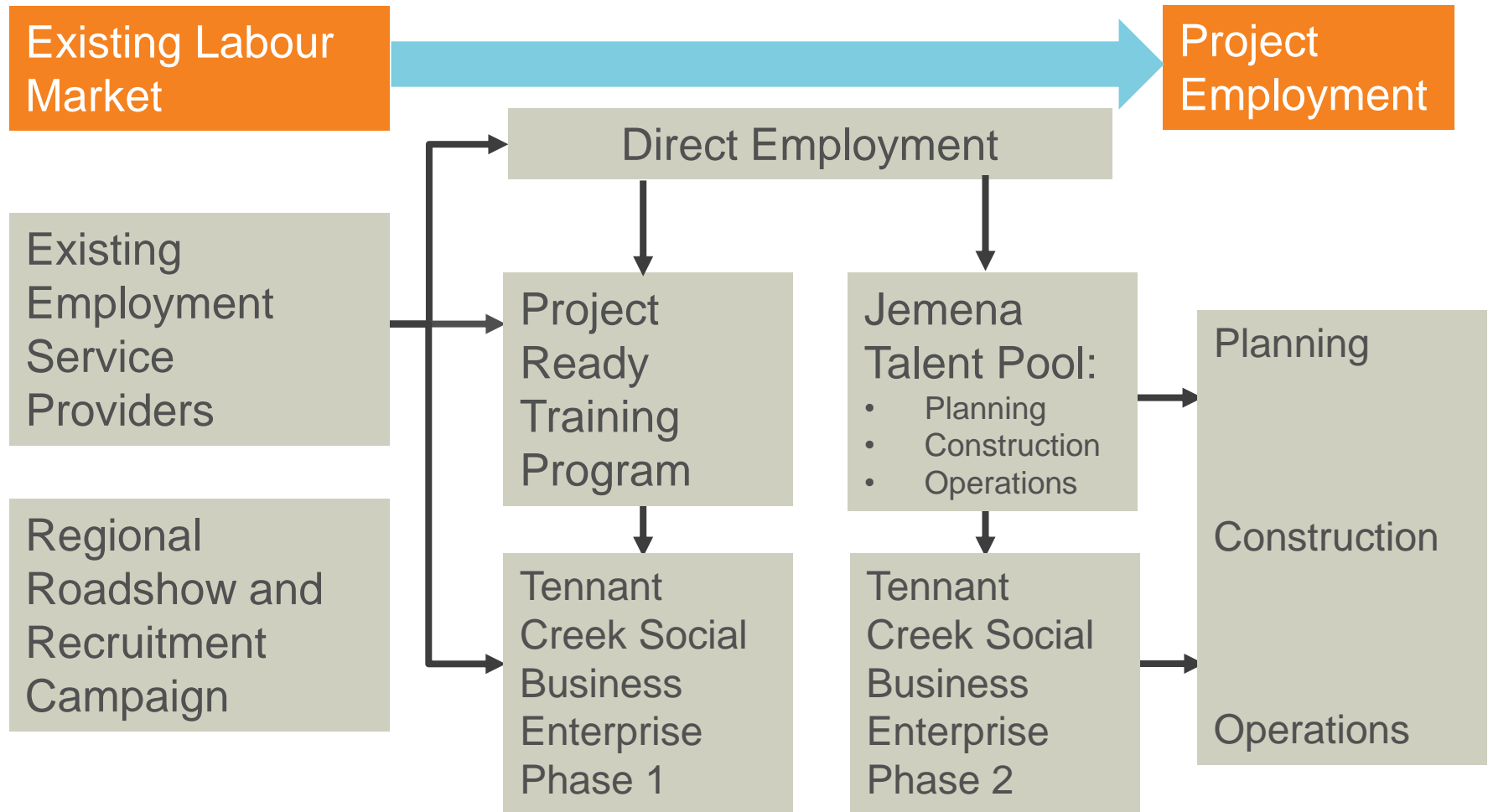


And Regional Briefings & Procurement Workshops

Regional Employment Plan



Regional Employment Plan



Tennant Creek Social Business Enterprise

Tennant Creek Social Enterprise

Objective

To provide local training and employment opportunities for Indigenous people in Tennant Creek.

Plan

To establish a local (for-profit) social enterprise in Tennant Creek that starts well ahead of the Construction Phase (e.g. early 2016) with the aim of transforming into a local SME that can compete effectively for contract employment opportunities in the Operations Phase.

Phase1

- Manufacture of pipe skids, sand bags and sawdust bags
- Established outside of Tennant Creek at the compressor station site
- Significant Government funding for the enterprise very possible
- Social enterprise governance model
- Can be done in joint venture with existing supplier
- Development of skill sets and capacity for operations contracts

Phase 2

Aim for potential simple Operations Phase contracts, including:

- Weeds and vermin management and biosecurity
- Fire extinguisher/hazardous area inspections
- Inspection/testing of back-up batteries
- Test and tagging
- Right of Way and access track repair and maintenance

Thank you

Questions?



**McCONNELL
DOWELL**

CREATIVE CONSTRUCTION™

INDUSTRY CAPABILITY NETWORK (ICN) QLD

Northern Gas Pipeline Information Session – Mount Isa

Soumen Dutta

23rd March 2016



TALKING POINTS FOR TODAY

- ICN - Who are we and what do we do?
 - National Statistics
 - Queensland Statistics
- ICN Queensland Products and Services
- ICN Gateway
 - Supplier Profile
 - Northern Gas Pipeline Project
 - Current Project Opportunities
- Black Business Finder

WHO ARE WE?

- Business network connecting Australian and New Zealand suppliers with major project supply chains
- Independent state-based offices supported by state and territory governments
- ICN Queensland – Division of QMI Solutions Limited, a not-for-profit organisation
- Staffed by experienced procurement, engineering and technical specialists

WHAT DO WE DO?

Connect project buyers with capable local suppliers

- Bid list preparation
 - ICN Gateway
 - Black Business Finder
- Market research
 - Supply Chain Analyses / Mapping
- Specialised events
 - Project Industry Briefings
 - Meet the bidder / buyer

WHAT DO WE DO?

Support suppliers through capability development

- Tier barometer assessment
 - Online supplier diagnostic tool
- Benchmarking
 - Major Project Supplier Program
- Workshops
 - ICN Gateway Profile Improvement
 - Defence 101
 - Quad Charts

NATIONAL STATISTICS

Australia and New Zealand

Operating Years	30 +
Offices - Approx.	25 across AU / NZ
Contracts awarded to local companies since inception	More than \$28 Billion
Suppliers on Gateway	70,000 +
Current value of projects listed on Gateway	\$300 billion
Number of projects on Gateway Around	180
Technical consultants	More than 70

\$32 billion

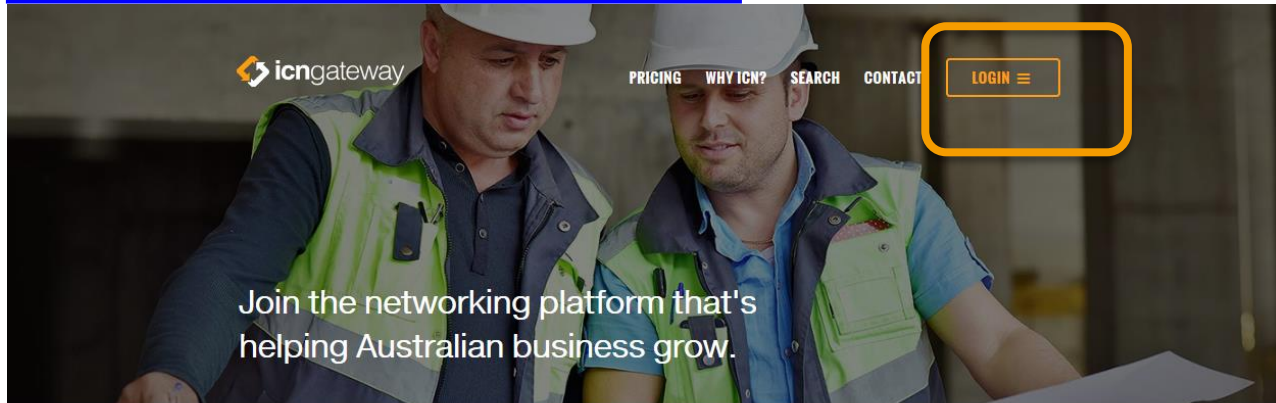
Queensland businesses
registered on the Gateway

QUEENSLAND CLIENTS – PAST 12 MONTHS



CREATING PROFILE AND FINDING OPPORTUNITIES

WWW.GATEWAY.ICN.ORG.AU



Create / Login to company profile

What is ICN?

ICN helps bring Australian suppliers and project owners together by giving exclusive access to our powerful online database and our extensive network of Business Growth consultants. The result: more work for Australian businesses.

JOIN NOW

Looking for suppliers?

Search for the right suppliers or project partners here.

Choose state ☐

Choose region ☐

Keywords e.g. electrician, glass etc

Q FIND SUPPLIERS

Looking for work?

Search for projects and new business opportunities here.

Choose state ☐

Choose region ☐

Keywords e.g. electrician, glass etc

Q FIND WORK

Search for projects eg. “Jemena” or “Northern Gas Pipeline”

ICN GATEWAY - NGP PROJECT



PRICING WHY ICN? SEARCH CONTACT

LOGIN



Back to results

Northern Gas Pipeline (NGP), previously (NEGI)

Location:	NT, Australia
Project Value:	Approx. \$800m
Project Status:	Design and approval works commenced late 2015
Project Owner:	Jemena Northern Gas Pipeline Pty Ltd

Project Details

On 17 November 2015, Jemena was selected by the Northern Territory Government to construct and operate the Northern Gas Pipeline. The 622km NGP will connect gas fields in the Northern Territory with customers in the Eastern Gas Market. The NGP will run between Tennant Creek in the Northern Territory and Mt Isa in Queensland.

The NGP project includes route selection, survey, government approvals, design, procurement, construction, commissioning and operation.

The design, approvals and construction planning works commenced in late 2015. Construction of the NGP is expected to commence in early 2017 and be completed by 2018.

During the design, construction and commissioning phases, the project is expected to create up to 600 jobs for locals and up to 100 contracts for local businesses, worth around \$112 million. It is also expected that the labour and services required for the ongoing maintenance and operation of the pipeline and facilities will be engaged from the local communities particularly Tennant Creek and Mount Isa.

Procurement opportunities for local Indigenous and non-Indigenous businesses are expected to be available in the areas of:

- local fabrication;
- supply of equipment and other materials (where available locally);
- supply of services (where available locally);
- long-term operations and maintenance support contracts.

A list of opportunities will be published to this page early in 2016.

Jemena encourages potential suppliers to register with ICN and to regularly check back to the ICN Gateway page for updated project information.

Jemena Northern Gas Pipeline Pty Ltd is a wholly owned subsidiary of SGSP (Australia) Assets Pty Ltd, an energy infrastructure company that builds, owns and operates a large portfolio of major gas, electricity and water assets across Australia. Further information on Jemena can be found at www.jemena.com.au



Contact Details

David Royle
ICN - NT
(08) 8922 9422
(08) 8922 9430

CONTACT EMAIL

Soumen Dutta
ICN - QLD
(07) 3364 0606
(07) 3364 0780

CONTACT EMAIL

Project name,
status and owner

Buyer's logo

Details for the
project

ICN consultants
contact details

Link to project sub-
pages
(opportunities with
Contractors)



Northern Gas Pipeline Construction

📍 Location:	NT, Australia
💰 Project Value:	\$300 million
⚠️ Project Status:	Design, planning and development. Construction expected to commence early 2017 and completed by 2018
🏢 Project Owner:	McConnell Dowell

Project Details



McConnell Dowell has been engaged by Jemena to construct the Northern Gas Pipeline. This pipeline will connect the gas fields in the Northern Territory with customers in the Eastern Gas Market, and run between Tennant Creek in the Northern Territory and Mt Isa in Queensland. The construction scope for this contract includes the 623km high pressure gas pipeline, two compressor stations and mid-line facilities. Construction of the NGP is expected to commence in early 2017 and be completed by 2018.

McConnell Dowell will utilise the ICN Gateway to identify local suppliers and subcontractors, with proven competence, who are commercially competitive, to participate in the construction of the NGP pipeline.

McConnell Dowell encourages suppliers and subcontractors to register with ICN and to regularly check back to the ICN Gateway page for updated project information. It is expected that the procurement packages associated with the construction works will begin to be listed on the ICN Gateway in the second half of 2016.

SHOW LESS

Associated Opportunities



SHOW MORE



Contact Details



👤 David Royle
🏢 ICN - NT
☎ (08) 8922 9422
📠 (08) 8922 9430

CONTACT EMAIL

👤 Soumen Dutta
🏢 ICN - QLD
☎ (07) 3364 0606
📠 (07) 3364 0780

CONTACT EMAIL

Work Packages



To send expressions of interest for multiple work packages, select all relevant checkboxes and then click 'Send Expression of Interest'

Send Expression of Interest

🟢 OPEN LISTINGS 🏆 AWARDED 🔴 CLOSED LISTINGS ⚪ OTHER

STATUS	CONTRACT	OPENS	FULL SCOPE CLOSES	PARTIAL SCOPE CLOSES	DOCS	FULL SCOPE EOI	PARTIAL SCOPE EOI
🟢	▼ Northern Gas Pipeline Construction (NGPC) - Any Opportunities	9 Feb 16	9 Jul 17	n/a		<input type="checkbox"/>	

ICN GATEWAY – NORTHERN GAS PIPELINE PROJECT

Work Packages

To send expressions of interest for multiple work packages, select all relevant checkboxes and then click 'Send Expression of Interest'

☒ OPEN LISTINGS ☒ AWARDED ☒ CLOSED LISTINGS ☒ OTHER

[Send Expression of Interest](#)

STATUS	CONTRACT	OPENS	FULL SCOPE CLOSSES	PARTIAL SCOPE CLOSSES	DOCS	FULL SCOPE EOI	PARTIAL SCOPE EOI
<input checked="" type="checkbox"/>	North East Gas Interconnector (NEGI) Pipeline - Any Opportunities	17 Jul 15	16 Jul 16	16 Jul 16		<input type="checkbox"/>	<input type="checkbox"/>
<input checked="" type="checkbox"/>	NGP-ICN-001 Helicopter Services	25 Jan 16	4 Feb 16	n/a			
<input checked="" type="checkbox"/>	NGP-ICN-002 Accommodation Services	25 Jan 16	21 Feb 16	n/a			
<input checked="" type="checkbox"/>	NGP-ICN-003 4WD Vehicle Hire	25 Jan 16	21 Feb 16	n/a			
<input checked="" type="checkbox"/>	NGP-ICN-004 Geotechnical Investigation Services	25 Jan 16	21 Feb 16	n/a			
<input checked="" type="checkbox"/>	NGP-ICN-005 Acoustic Investigation	2 Feb 16	24 Feb 16	n/a			
<input checked="" type="checkbox"/>	NGP-ICN-006 Air Impact Assessment	2 Feb 16	25 Feb 16	n/a			

Status of the work package
(open, closed, awarded, other)

Name of work package
(drop down menu)

Open date

Close date/s (may be different for
full / partial scope)

Read and respond to the scope of
works

Send EOI for full or partial scope

Northern Gas Pipeline (NGP) Project

Package Number	NGP-ICN-001
Package Name	Helicopter Services

Scope of Work (SOW)

Jemena will, from time to time, require the services of a helicopter and pilot as part of the NGP Project. The helicopter will be utilised for ad-hoc investigation and exploration of the terrain along the pipeline route, between Tennant Creek (NT) and Mt Isa (Queensland). The helicopter will generally need to carry 4-6 passengers.

Helicopters will need to be well maintained and equipped with first aid provisions, such as first aid kits and satellite communication.

The duration and timing of helicopter trips will be on an as required basis.

Interested parties should register with the NGP Project on ICN Gateway including details of the types of helicopters they can provide, the location of the airfields, details of accreditations and certifications held, the rates of hire for each type of helicopter, their terrain video footage capability, any availability constraints or other information that may be relevant to this supply.

Submit Your Expression of Interest

< \$100,000 ☐

\$100,000 - \$ 500,000 ☐

\$500,000 - \$2M ☒

\$2M - \$5M ☐

\$5M - \$20M ☐

> \$20M ☐

Please indicate whether your company has the following management systems and their level of certification:

	None	Self-Certified	3rd Party Certified
Occupational Health and Safety (AS/ NZs 4801/ OHSA 18001)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Quality (ISO 9001)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>
Environmental (ISO 14000)	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>

Please indicate whether your company is a 50% Aboriginal and Torres Strait Islander-owned business?

☐ Yes

☒ No

ICN GATEWAY – SUPPLIER PROFILE

We capture important information about your company's capabilities:

- Name / Address / Contact Details
- Employees and turnover
- Summary and description for your company
- Products and services
- Facilities and equipment
- Accreditations and compliance certificates
 - Management systems
 - Certifications
 - Insurances
- Previous project experience
- Major clients and pre-qualifications
- It is important to set up your notification's, so you are advised of major project opportunities!

HOW ARE EOI'S TYPICALLY EVALUATED?

- Project experience in same/similar industry;
- Comparable Clients worked with;
- Local content capabilities and capacity;
- Accreditations to Management Systems;
- Quality of your Company Profile in ICN Gateway
- Contextual responses to EOI questions.

BLACK BUSINESS FINDER

The screenshot shows the Black Business Finder website. The header includes the logo and navigation links: HOME, ABOUT US, CONTACT, REGISTER, SEARCH, and LINKS. A 'Follow us on LinkedIn' button is also present. The background features a map of Queensland with Indigenous art patterns. Three sections are highlighted with orange boxes:

- Search Suppliers:** A form titled 'Search Suppliers' with the subtitle 'Find new local Indigenous partners for your supply chain'. It includes a search input field, a dropdown for 'All Industries', a dropdown for 'Select Region', a dropdown for 'Select LGA', and a 'Search Now' button.
- Search Opportunities:** A form titled 'Search Opportunities' with the subtitle 'Quickly find new opportunities for your business'. It includes a search input field, a dropdown for 'All opportunities', a dropdown for 'Queensland', a dropdown for 'Region', and a 'Search Now' button. Below the form are links for 'Browse all', 'Advanced search', and 'Video tutorials'.
- Business Profile:** A form titled 'Business Profile' with the subtitle 'Log in to your business profile'. It includes input fields for 'Email' and 'Password', a 'Go' button, a 'Forgot password?' link, and a 'Login to your profile' button. A link for 'No log in? Create one for instant access.' is also present.

Search for
suppliers

Search for
opportunities
profile

THANK YOU

- Should you require further information please contact us on the details below.



Industry Capability Network (ICN) QLD

Ph: +61 7 3364 0760

Fax: +61 7 3364 0786

Email: info@icnqld.org.au

Address: Unit 3 / 16 Cinderella Drive
SPRINGWOOD QLD 4127



Industry Capability Network (ICN) Queensland

Ph: +61 7 3364 0760

Fax: +61 7 3364 0786

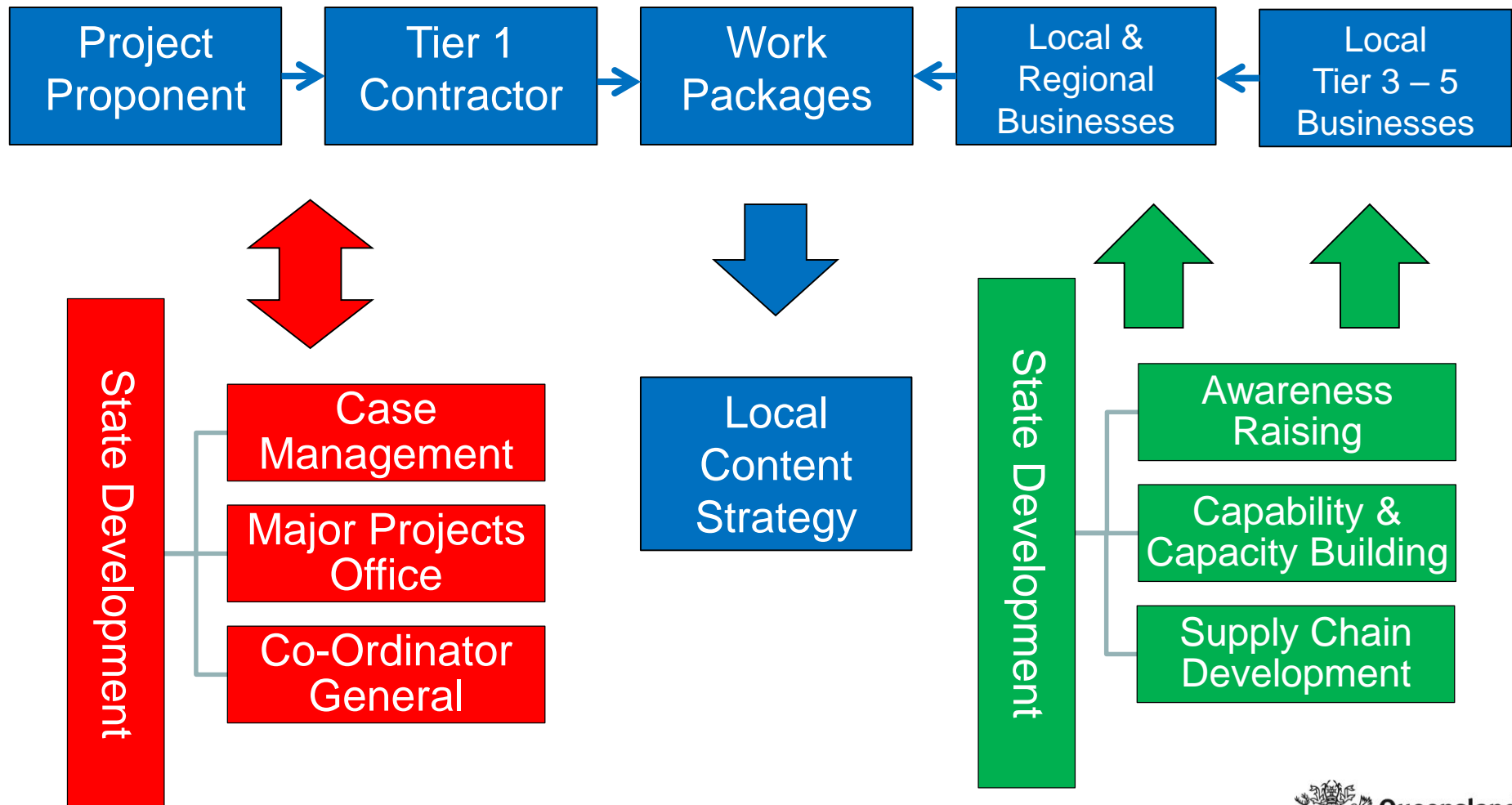
E-mail: info@icnqld.org.au

Address: Unit 3 / 16 Cinderella Drive
SPRINGWOOD QLD 4127

State Development – Major Project Support

Greg Palm – Regional Director

Supporting Major Projects



Accessing Supply Chain Opportunities

Developing to Win

- Business Model to Business Plan
- Understand is Your Value
- Capability Statement
- Intro to Quality Management Systems
- Serious About Safety
- Tendering
- Risk & Business Continuity

Positioning to Win

- The Market or Project Environment
- Business Positioning
- Management Systems
- The Bidding Process
- Contract Management

Improving to Win

- Process Mapping
- Lean for Everyone
- Problem Solving
- Project Management

The right support for you

Targeted Business Type



B2C



B2B

Business Level



Early



Developing



Mature

Business Development Area

Business /
Strategic PlanningOperational
ManagementHuman Resource
ManagementFinance
ManagementIT / Digital
CapabilityLeadership
DevelopmentSales & Marketing
ManagementProcurement /
Supply Chain
ManagementR&D, Product or
Service Development

The Northern Gas Pipeline Project

- Currently developing a program of support
- Linked to Jemena business support program
- First workshop
 - Improve your ICN Gateway profile
 - Date 19 April 2016
 - Register through ICN
 - Limited to 20 places
 - Bring your Laptop

Targeted Business Type
☐ B2C ☒ B2B

Business Level
☒ Early ☐ Developing ☐ Mature

Business Development Area

<input type="radio"/> Business / Strategic Planning	<input type="radio"/> Operational Management	<input type="radio"/> Human Resource Management
<input type="radio"/> Finance Management	<input type="radio"/> IT / Digital Capability	<input type="radio"/> Leadership Development
<input checked="" type="radio"/> Sales & Marketing Management	<input type="radio"/> Procurement / Supply Chain Management	<input type="radio"/> R&D, Product or Service Development

More information available

The screenshot shows the Queensland Government Business and Industry portal. The header includes the Queensland Government logo, navigation links for 'For Queenslanders' and 'Business and industry', a 'Contact us' link, and a search bar. The main navigation bar features tabs for 'For business', 'For industry', 'Investing in Queensland', 'Commonwealth Games', and 'Business events'. The central area has a large search bar with the text 'Search all of business and industry' and a 'Search' button. To the left, a 'Features' section highlights the 'STEP UP' business planning webisode series. To the right, there are sections for 'Alerts' (Important ABA/ABLIS/SmartForms scam email information), 'Do it online' (MyMinesOnline, Australian Business Account, OSRconnect), 'Contact' (General enquiries 13 QGOV), and 'Events' (Payroll tax: Groupings, Managing your cash, Capability statement workshop).

Queensland Government For Queenslanders Business and industry Contact us Search website

Business and industry portal

Sign up | Login My account

For business For industry Investing in Queensland Commonwealth Games Business events

Search all of business and industry

Search

Alerts

- Important ABA/ABLIS/SmartForms scam email information




Do it online

- MyMinesOnline
- Australian Business Account
- OSRconnect

+ Show me more

Contact Have your say

General enquiries **13 QGOV** (13 74 68)

Connect   

Events

- APR 26** Payroll tax: Groupings (Harmonised)
- APR 05** Managing your cash
- MAY 17** Capability statement workshop: Sunshine Coast

Features

STEP UP

Business planning webisode series
Follow the business planning webisode series on the Business Queensland Facebook page and step up to business success.

- Starting a business
- Running a business
- Growing a business
- Support, tools, grants, services
- Employing people
- Exiting a business**
- For industry
- Investing in Queensland
- Commonwealth Games

Exiting a business

- Ways to exit a business
- Closing a business
- Selling a business
- Valuing a business
- Succession planning

More »

Contact Us

- Richard Mills
 - A/Manager
 - 07 4747 3902
 - richard.mills@dsd.qld.gov.au
- Deanne Ivers
 - Economic Development Officer
 - 07 4747 3901
 - deanne.ivers@dsd.qld.gov.au





Australian Government

Department of Education and Training

Business
Industry Skills Fund

Overview of the Industry Skills Fund

Industry Skills Fund



Funding to ensure that industry has the skilled workforce it needs to boost the nation's productivity.

- **Fast facts:**
 - Commenced January 2015
 - Training and/or support services for employees
 - Training tailored to the needs of individual businesses
 - Delivered by the Australian Government Department of Education and Training

Objectives



Increase the productivity and competitiveness of Australian business through training

What will be funded?

- **Training grant**

Co-investment for businesses looking to improve the skills of their workforce for an identified growth opportunity.

- Nationally recognised training, including full qualifications and skills sets
- Language, Literacy and Numeracy training
- High quality, innovative or tailored training that may not be part of a training package
- Training required to access foreign markets

- **Skills advice**

Help identifying skills opportunities to maximise training outcomes.

- A free service delivered by experienced Industry Skills Fund Skills Advisers
- Over 80 Skills Advisers in place nationwide

One or both of these assistance categories may be accessed depending on business need, eligibility and merit.

Priority industry sectors

The Industry sectors identified for priority support



FOOD AND
AGRIBUSINESS



MINING EQUIPMENT,
TECHNOLOGY AND
SERVICES



MEDICAL
TECHNOLOGIES AND
PHARMACEUTICALS



OIL, GAS AND
ENERGY RESOURCES



ADVANCED
MANUFACTURING



ENABLING
TECHNOLOGY AND
SERVICE INDUSTRIES

Eligibility and consortia

- Eligible to solvent Australian enterprises:

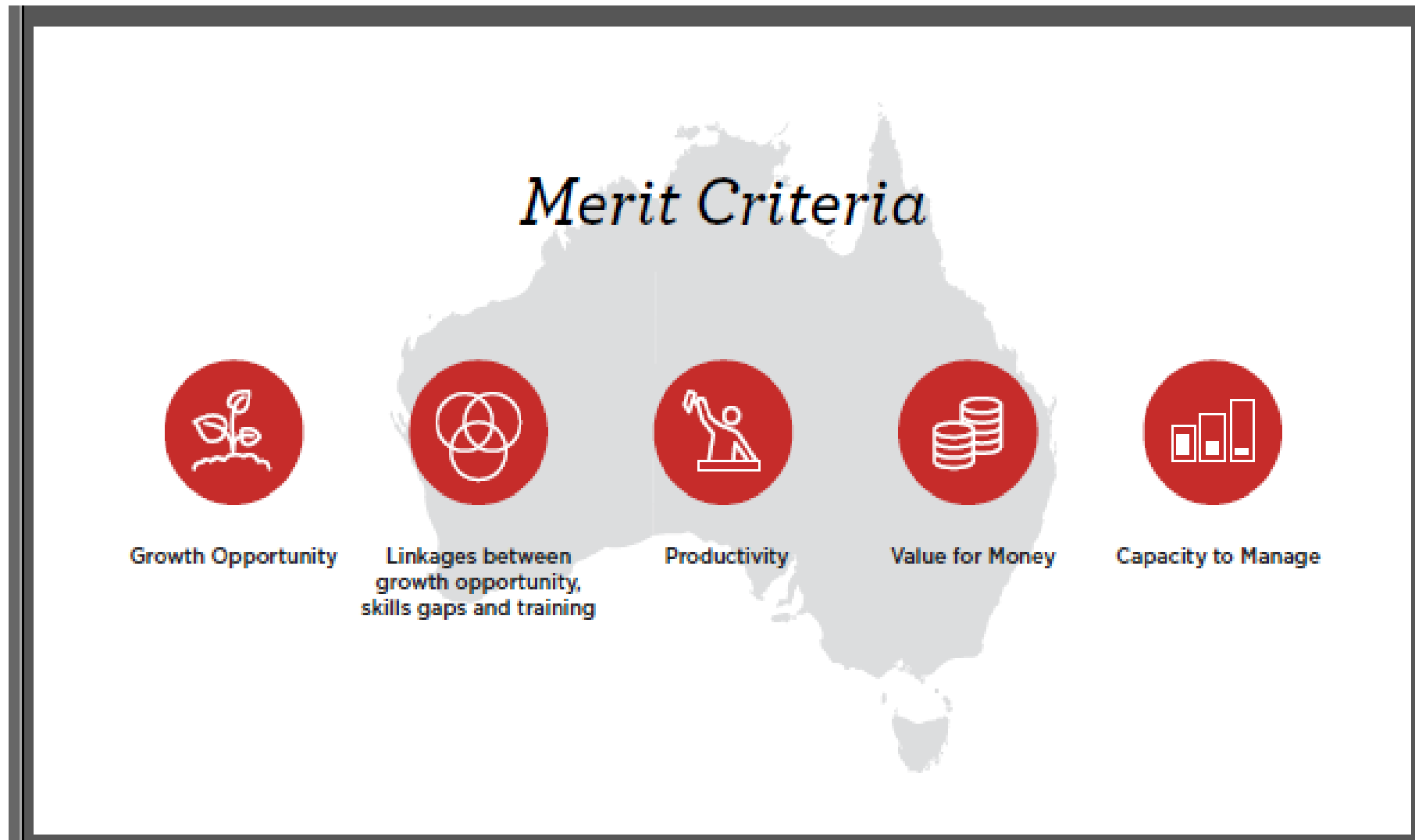
- Non-tax exempt
- ABN
- GST registered
- Trading history



- Consortia:

- Clusters of businesses with a common need or opportunity
- Can be led by a business involved in the project or a separate entity
- Can be led by not-for-profit organisations

Merit criteria



Growth opportunities

- Your business or consortium will be considered as '*positioning for growth*' if you are pursuing **new** business opportunities that fall into one or more of the following categories:
 - diversifying into new or emerging markets and/or;
 - adopting new or emerging technologies and/or;
 - entering export markets for the first time and/or;
 - responding to significant new domestic market opportunities and/or;
 - repositioning because of market driven structural adjustment.

Co-contribution model

- Delivered through a co-contribution model
- This is in recognition that business has a responsibility to maintain and improve the skills and capabilities of its workforce
- Amount payable by applicant will depend on how many Full-Time Equivalent (FTE) employees business have:
 - Micro Business (0-4 FTE employees) – 25%
 - Small Business (5-19 FTE employees) – 34%
 - Medium Business (20-199 FTE employees) – 50%
 - Large Business (200+ FTE employees) – 75%
- Co-contributions cannot be in-kind



Northern Australia co-contribution model

- Since 1 September 2015, eligible businesses operating in or expanding into Northern Australia will benefit from the following reduced co-contribution rates:
 - Micro, Small and Medium Business (0-199 FTE employees) – 25%
 - Large Business (200+ FTE employees) – 50%

An interactive map of Northern Australia can be found here: <http://www.nationalmap.gov.au/northernaustralia/>



Designed to be accessible to SMEs

- Every application begins with a conversation
- Focus on supporting SMEs to identify their training needs and navigate the training marketplace
- Digital administration
- Rolling application process

How do you apply?

The first step in seeking assistance through the fund is to:

Call 13 28 46

or

Complete a simple online enquiry form at
business.gov.au/industryskillsfund

Industry Skills Fund

Questions?



Workplace Health and Safety Queensland

Rikki Anderson - Senior Industrial Inspector

Campbell Beattie - Principal Inspector

About Workplace Health and Safety Queensland (WHSQ)

WHSQ engages with industry and individual businesses to:

Regulate work health and safety laws in Queensland, ensuring adherence with the following legislation:

- *Work Health and Safety Act 2011*
- *Work Health and Safety Regulation 2011*
- *Electrical Safety Act 2002*
- *Electrical Safety Regulation 2013*
- *Safety in Recreational Water Activities Act 2011*
- *Safety in Recreational Water Activities Regulation 2011*



Vision, Values, Goals

Our vision is that everyone will return home safely at the end of a day's work.

Our goal is to achieve the lowest rate of *work-related fatalities, injuries and diseases* out of all the states and territories in Australia.



Vision, Values, Goals

We have adopted the national targets to reduce by **2022** the incidence of:

- workplace fatalities due to injury by **20 per cent** or more;
- serious workplace injuries by **30 per cent** or more;
- serious musculoskeletal workplace injuries by **30 per cent** or more.

WHSQ adheres to the Queensland public sector values of:

- *customers first*
- *ideas into action*
- *unleash potential*
- *be courageous*
- *empower people*



The legislation.....



Work Health and Safety Act 2011

Current as at 16 May 2014

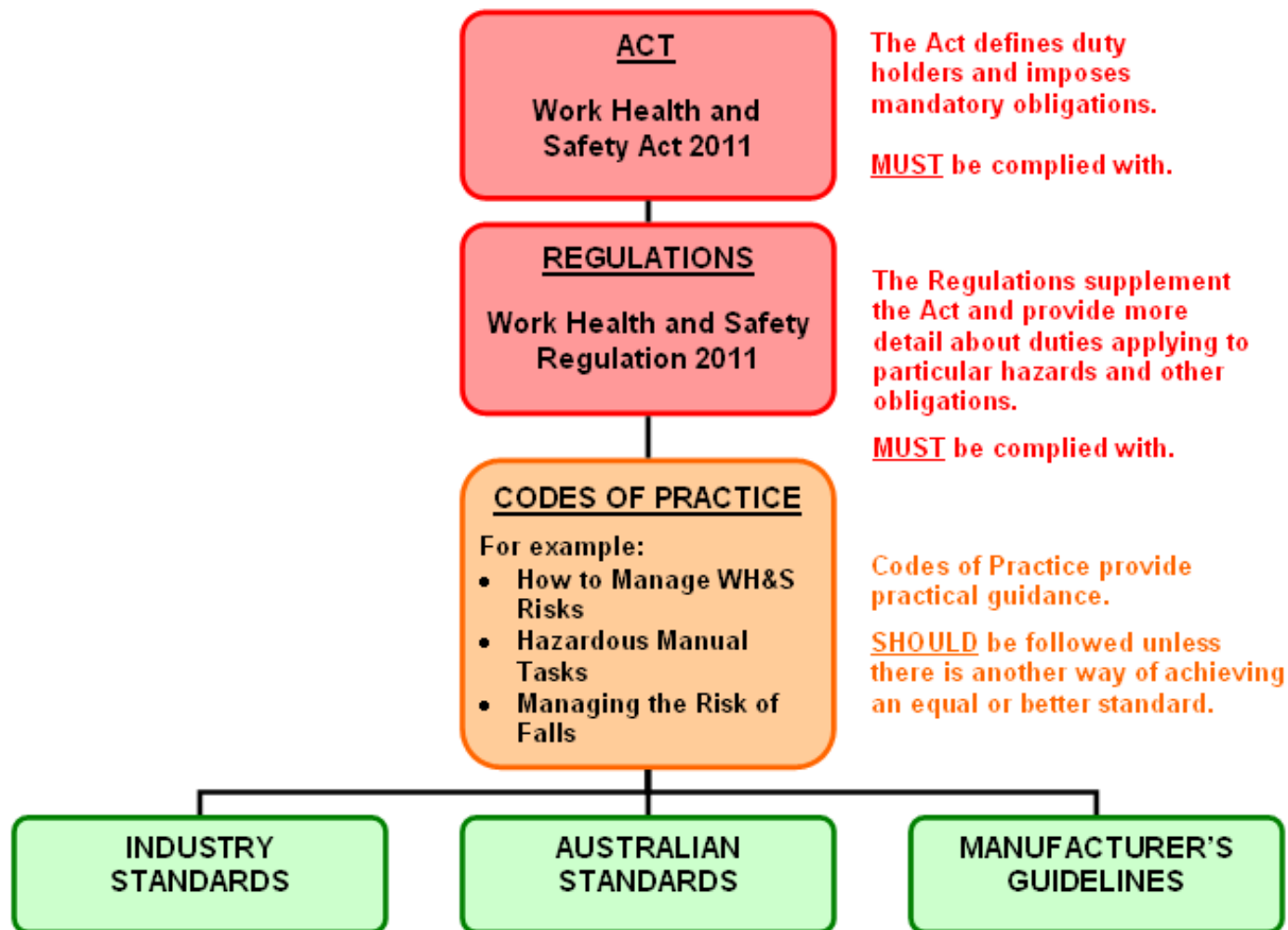


Work Health and Safety Act 2011

Work Health and Safety Regulation 2011

Current as at 24 October 2014

WHS Legislation



Industry Standards, Australian Standards, manufacturer's guidelines and many other sources of information provides guidance material for managing the risks relating to particular hazards. This guidance material has no legal status (unless specifically referenced in the legislation above.)

Duty Holders

Person conducting a business or undertaking (PCBU)

Person conducting a business or undertaking with management or control of a workplace

Upstream parties (design, manufacture, import, supply, install/construct)

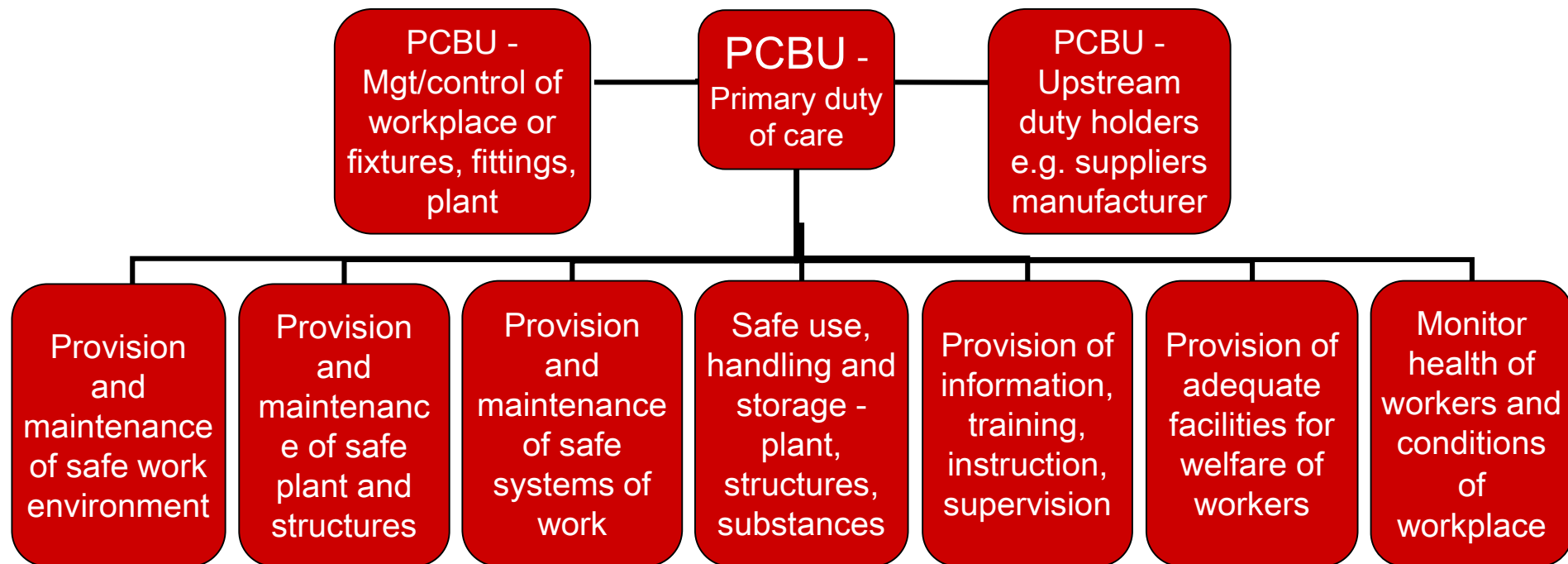
Officers of PCBU

Workers

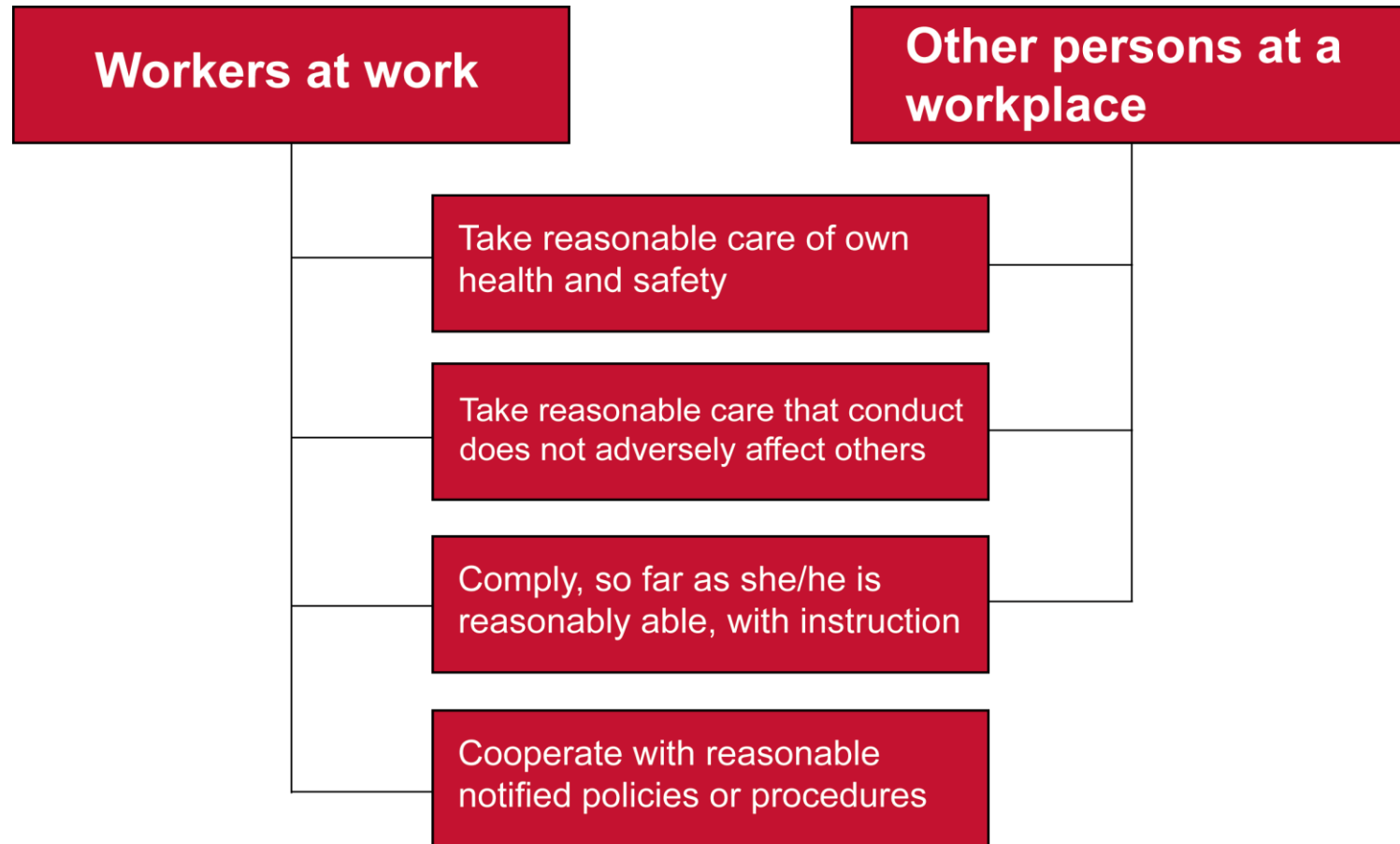
Other persons

(It is possible to hold concurrent duties)

A **PCBU** must ensure, so far as is reasonably practicable, the health and safety of workers and other persons



Worker duties



The Queensland Major Construction Projects

- Program is an industry engagement program designed to improve the work health and safety performance of principal contractors and other relevant PCBU's engaged in major construction contracts.



- It applies a relationship management approach to elicit positive compliance outcomes through **engagement**, **compliance**, **education** and **encouragement**, and partners with businesses and industry for joint ownership and resolution of pressing safety issues.

Where can I get further information?

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Campbell.Beattie@justice.qld.gov.au

Kym.Tollenaere@justice.qld.gov.au

- Visit www.worksafe.qld.gov.au
- Phone Infoline 1300 362 128

Find us on



Closing Remarks

- Thank you for coming
- Register with ICN
- Open Office until 4pm